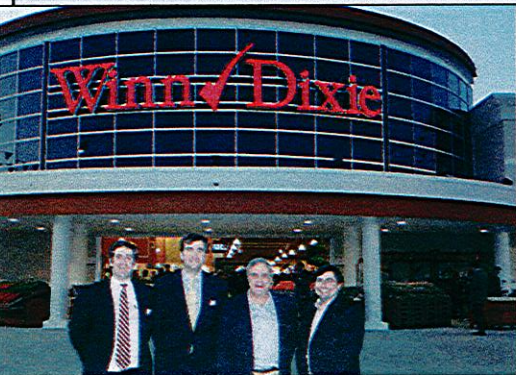


Sales & Marketing

LOUISIANA REAL ESTATE OPPORTUNITIES LEAD TO NEW NEW ORLEANS OFFICE

Retail Specialists Inc. (RSI), a commercial real estate company based in Birmingham, Ala., has partnered with Louisiana commercial real estate professionals Joe Mann Jr. and John Moss to open an office in New Orleans.



This expansion for Mann and Moss with RSI comes at a key time, with much of the firm's activity centered on the rebuilding of New Orleans, south Louisiana and the Gulf Coast.

Mann and Moss already have projects under way, such as leasing the Marketplace 21 shopping center in Covington, which is anchored by a 53,000 s.f. Winn-Dixie, a new prototype for the chain that opened Feb. 3 and added more than 125 new full- and part-time jobs to St. Tammany Parish (see story, page 1).

RSI, founded in 2005, focuses solely on the retail segment of commercial real estate, providing clients with specialized commercial real estate solutions.

At the grand opening on Feb. 3 of the new Winn-Dixie in Covington, La.: Mead Silsbee, COO, and Joe Mann Jr., principal and managing broker, both from RSI; Frank O'Sullivan, Winn-Dixie director of real estate; and John Moss, RSI principal.